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1. PRESENTATION: ALL SPANISH FURNITURE IN www.marninterior.com

The portal we present to you has been created to offer a complete service to all architects and designers in the furniture world, who, like yourself, would like to have a wide range of possibilities when choosing products for their projects. The portal currently has over 5,000 articles of the very best of Spanish furniture and increases by 500 every day. By the beginning of 2003, we hope to be able to offer you a perfectly structured catalogue with over 10,000 products so that you may find everything you need on our web site. The portal includes references from all styles of Spanish furniture, which means that whatever the project you are working on, you will always find products that fall in line with your needs.

Services of the portal:

- Catalogue with over 5,000 references.
- Advanced predictive search engine.
- On-line orders.
- Sending of pro forma invoices to your clients by mail.
- Personal administrator of transactions made.
- Free e-mails for our users.



2- HOW DO I ACCESS THE PRODUCT CATALOGUE?

Only registered users can view the complete product catalogue. Other users are authorised to see only a small sample. If you already have a username and password, follow the instructions to authenticate yourself as a registered user: At the top right of the HOME PAGE you will see the boxes you have to complete to authenticate yourself as a registered user. Once you have entered the details, click on the GO button.

If you have carried out this step correctly, the page will reload and your user name will appear, together with the LOG OFF option. From this moment on, you will be able to browse the portal unrestrictedly.

The image consists of two side-by-side screenshots of a Microsoft Internet Explorer browser window displaying the Marn Interior Diseño website. Both screenshots show the same homepage layout with a large 'Elegance' logo on the left, a navigation menu on the right, and a search bar at the bottom. In the top right corner of both screenshots, there is a red rectangular box highlighting the login area. This area contains fields for 'User' (with 'marn' typed in) and 'Password' (with a masked password), along with a 'GO' button, a 'Forgot my password?' link, a 'Why become a member?' link, and a 'New user's form' link. Below these links is a dark blue horizontal bar with the text 'ORDER | Registered area'. A red arrow points from the bottom of the top screenshot towards the bottom screenshot, indicating a page refresh or continuation. In the bottom screenshot, the user 'marn' is now listed in the 'User' field, and the 'GO' button has been replaced by a 'Log off' link. The other links ('Forgot my password?', 'Why become a member?', 'New user's form') remain visible. The 'ORDER | Registered area' bar is still present. The bottom right corner of the bottom screenshot displays the company information: 'Marn Interior Diseño s.l.', address 'Avda. Marques de Sotelo 13, 7º - 19B FENIX BUILDING 46002 Valencia', phone numbers 'Tels: +34 902 200 705 +34 96 353 41 07', fax 'Fax: +34 902 200 704', email 'Email: marn@marninterior.com', and C.I.F. 'C.I.F: B-97.18.84.11'.



3- HOW CAN I REGISTER AS A USER?

If you haven't received your password by post or e-mail, you can request it on the web page as follows:

Click on New Users Form, which is at the top right of the HOME PAGE and complete the requested details. Once you have finished, click OK. In a few minutes, you will receive your username and password by e-mail.

A screenshot of a Microsoft Internet Explorer window titled "Marn Interior Diseño - Microsoft Internet Explorer". The window displays a form titled "Please check the form". The form contains the following fields:

- Name: [text input field]
- Last Name: [text input field]
- Company: [text input field]
- Position in company: [text input field]
- Address: [text input field]
- City: [text input field]
- Country: [text input field]
- Telephone: [text input field]
- Fax: [text input field]
- Mobile phone: [text input field]
- E mail: [text input field]

At the bottom right of the form is a blue "OK" button. In the top right corner of the window, there is a "CLOSE" button.

4- HOW MUCH DOES IT COST TO BECOME A REGISTERED USER?

Nothing. Once you receive your username and password, you can use the services of the portal at no charge whatsoever.



5- WHAT ARE THE ADVANTAGES OF BEING A REGISTERED USER?

You will be able to see the best photographs of furniture available on the Internet, consult prices of products, send estimates to your clients and monitor your orders/estimates.

The screenshot displays several windows from the Marn Interior website:

- Top Left Window:** Shows a room interior with a large wooden armoire, a bed with a red headboard, and a chandelier.
- Top Right Window:** A detailed product page for a "Coffee Table".

Technical info	Code: Coffee Table	Price: 428.26 €
Model:	Rialto	Category: Coffee Tables
Reference:	130CT090	Remarks: Deviating Table 60 Cm
Dimensions:	110 x 65 x 46	
- Middle Left Window:** Shows a bedroom interior with a double bed, two nightstands, and a large window.
- Middle Right Window:** A product page for a "Fabric collection".

Finish	T Barro Oro	T Oro Titano
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- Bottom Left Window:** Shows a living room interior with a sofa, armchair, and a painting on the wall.
- Bottom Right Window:** A product page for a "Sofa 3 Plazas".

Technical info	Code: Sofa 3 Plazas	Price: 1,299.00 €
Model:	Barro	Category: Sofas
Reference:	130SF090	Remarks: 3 Seater sofa
Dimensions:	210 x 85 x 85	



6- HOW DO I BROWSE AROUND THE PORTAL?

Browsing has been designed so that you may access the different sections from anywhere in the portal in such a way that it is not necessary to access the HOME PAGE to change from one style of furniture to another. At the top of the screen are the 4 general sections (Furniture, Lighting, Complements, Projects & Contract), with dropdown boxes including the subcategories referring to the style of furniture (Classical, Modern, etc.).

Once you have selected the style, a new menu appears on the left of the screen. This enables you to select the type of room you wish to decorate. There is one more selection level, which drops down when one of the options is clicked. This shows the different pieces of furniture that may be found in said room (Bed, Table, Mirror, etc.). The products are organised as follows:



FURNITURE:

- Classical
- Modern
- Art-Deco
- Neoclassical
- Country style
- Juvenile
- Metal Furniture
- Auxiliary
- Sofas
- Chairs

LIGHTING

- Lighting

DECORATION

- Bedrooms
- Ceramics
- Decoration items
- Household
- Equipment

PROYECTS AND

- CONTRACTS
- Contract
- Work samples

The screenshots illustrate the website's navigation and product offerings:

- Screenshot 1: Furniture Categories**
Shows a sidebar with 'CLASSICAL //', 'BEDROOM compositions', 'Wardrobe', 'Screens', 'Canopy', 'DINING ROOM', 'HALL ENTRANCE', and 'OFFICE'. The main content area displays a tall wooden shelving unit labeled 'Professional'.
- Screenshot 2: Product Page for Bedroom Compositions**
Shows a detailed view of a bedroom composition with a bed, dresser, and chair. Product information includes 'REFERENCE 15200001', 'TECHNICAL INFO', and 'RELATED PRODUCT'.
- Screenshot 3: Search Results for Modern Bedrooms**
Shows a grid of four bedroom sets. Each item has a thumbnail, a title like 'Compositio...', 'REFERENCE 15200021', 'TECHNICAL INFO', and 'RELATED PRODUCT'.



7- HOW CAN I SEARCH FOR A SPECIFIC PRODUCT?

There are two ways of performing specific searches: the predictive search and the advanced search.

Predictive searching: ideal for finding results related to a word or specific set of letters. The system returns all the products that coincide with the object of the search in the following fields: name, reference or category. This search mode is recommended when you are looking for a product and you know its reference or name.

The left screenshot shows the Marn Interior homepage with a red box highlighting the bottom navigation bar. The right screenshot shows a search results page for the term 'adifaid' with a red box highlighting the search bar.

Advanced search: This search mode enables the filtering of results by different criteria. It is a fast way of finding a specific group of products..

The screenshot shows the 'ADVANCED SEARCH' page with various dropdown menus and input fields for filtering search results.



8- CAN I ORDER PRODUCTS BY PRICE?

Registered users can order products by price by accessing the Price Category option at the top right. There are various search options related to product prices:

See commercial price products only

See luxury price products only

See superluxury price products only

Order results from highest to lowest

Order results from lowest to highest

It is also possible to filter products based on their price using the advanced search. In this case, it is possible to indicate a price range for the products you wish to see.

The screenshot shows a dropdown menu titled 'Price Category' with four options: 'Commercial', 'Luxury', 'Superluxury', and 'Minimalist'. The 'Commercial' option is selected. The background shows a grid of furniture products under the 'CLASSICAL' category.

The screenshot shows the 'ADVANCED SEARCH' page. A red box highlights the 'Price' section, which includes input fields for 'Min. price' and 'Max. price'. Other search criteria like 'Category', 'Style', 'Composition', 'Product', and 'Luxury level' are shown below.



9- CAN I PLACE ORDERS FROM THE WEB PAGE?

You can place orders from the web page, and you can also make pro forma invoices with no obligation for your client. All the articles have a link to their technical specifications, called "Technical Info." From here it is possible to add the articles to an order or to a pro forma by proceeding as follows:

1- Select a finish for the product. If you do not click on any, it is understood that the product with the finish indicated by default (in the square) is desired. If the product has no finish, the Marn Interior Diseño logo appears. When you click on the desired finish, the name appears below the date.
N.B. PRICES MAY CHANGE IN ACCORD WITH THE FINISH CHOSEN.



2- Select a series and a fabric. The fabrics are separated into series. First, select a series. The page reloads and you then select a cloth. If you do not click on a fabric, it is understood that the product with the fabric indicated by default (in the square) is desired. If the product has no fabric, the Marn Interior Diseño logo appears. When you click on the desired fabric, the name appears below the date.

N.B. PRICES MAY CHANGE IN ACCORD WITH THE CLOTH SERIES

The image displays two screenshots of the Marn Interior website. Both screenshots show a product page for a 'Boisserie' (ref. 15, 133BS033) with a price of 6,264.54 €. The first screenshot shows a 'Finish' section with six fabric swatches labeled FB-22B - Ash, FB-20 - ASH, FB-20B - ASH, FB-22 - Ash, FB-28 - Ash, and FB-28B - Ash. A red box highlights the 'Default fabric' section, which shows a small image of a blue fabric with a white 'M' logo and the text 'no image'. The second screenshot shows the same product page after a selection has been made. The 'Finish' section now shows the selected fabric swatch (FB-22B - Ash). A red box highlights the 'Default fabric' section, which now shows a small image of a brown fabric with a white 'M' logo and the text 'Default fabric'. The bottom right corner of the second screenshot contains the text 'Marn Interior Diseño s.l.'



3- Select the desired quantity. If you do not change the quantity, it is understood that you want one unit of the product.

The screenshot shows a product detail page for a 'Boiserie'. It includes sections for 'Technical info', 'Finish' (with color swatches), 'Fabrics collection' (with a logo), and a 'To make order / Proforma' section. In the 'Proforma' section, there is a quantity input field containing the number '1', which is highlighted with a red box.

Once you have carried out steps 1, 2 and 3, click on OK. The product is added to a pro forma invoice.

4- To see the selection, go to the orders/pro formas/clients area. Once there, confirm the selection.

The screenshot shows the 'Order' page of the Marn Interior website. The top navigation bar includes links for 'Archivo', 'Edición', 'Ver', 'Favoritos', 'Herramientas', 'Ayuda', 'Atrás', 'Avante', 'Búsqueda', 'Favoritos', 'Multimedia', 'Ir', 'Vínculos', and 'OK'. A red box highlights the 'Order I Registered area' link. Below the navigation is the Marn Interior logo and contact information. The main content area displays a table of products with columns for Options, Product, Model, Reference, Dimensions, Finish, Fabrics, Quantity, Price / ud., and Total. Two entries are listed: one for 'Boisserie' model 314 with reference 155BS001 and another for 'Boiserie' model 314 with reference 155BS002. The total price is shown as 10,103.75 €.

Options	Product	Model	Reference	Dimensions	Finish	Fabrics	Quantity	Price / ud.	Total
Delete	Boisserie	314	155BS001	---	Default	Default	1 (Update)	5,066.25 €	5,066.25 €
Delete	Boiserie	314	155BS002	---	Default	Default	1 (Update)	5,037.50 €	5,037.50 €
								Total >>	10,103.75 €



5- Confirm the pro forma (make the order). Click on the CONFIRMATION icon in the top menu. A window appears requesting the details of an addressee. You must indicate an addressee.

The screenshot shows a Microsoft Internet Explorer window titled "MARN :: Order - Microsoft Internet Explorer". The address bar shows the URL "http://www.marninterior.com/compras.php". The main content area displays a table of order items:

Options	Product	Model	Reference	Dimensions	Finish	Fabrics	Quantity	Price / ud.	Total
Delete	Bolseries	314	155BS001	---	Default	Default	<input type="text"/>	5,066.25 €	5,066.25 €
Delete	Bolserie	314	155BS002	---	Default	Default	<input type="text"/>	5,037.50 €	5,037.50 €
Total >>								10,103.75 €	

6- Indicate the details of an addressee, which may or may not coincide with those of the user.

The screenshot shows a Microsoft Internet Explorer window titled "MARN :: Order - Microsoft Internet Explorer". The address bar shows the URL "http://www.marninterior.com/compras.php#". The main content area displays a form titled "DATA OF CLIENT" with fields for client information:

Name *:	<input type="text"/>	Address:	<input type="text"/>
E-mail *:	<input type="text"/>	Telephone / Fax. *:	<input type="text"/>
Job title :	<input type="text"/>	City *:	<input type="text"/>
Company *:	<input type="text"/>	Country :	<input type="text"/>

* Required fields

Confirm CLOSE



7- Confirm the order. Click on the Confirm icon. The order form appears, together with an order number.

The screenshot shows a Microsoft Internet Explorer window displaying an order confirmation page from MARN. The title bar reads "MARN :: Order - Microsoft Internet Explorer". The main content area shows a message: "Your proforma invoice has been confirmed. It is now an order, we'll attend to it soon." Below this, the order number "Order nº 9" is displayed. The page is divided into two sections: "Datos del usuario registrado" (User registered data) and "User destination data". Both sections show placeholder information: Name: d, Company: qwe, Job title: qwe, E-mail: eqw, Address: qwe, Country: qwe (qwe), Telephone: qwe. A red box highlights the "Order nº 9" header. At the bottom, there is a table of order items:

Product	Model	Reference	Dimensions	Finish	Fabrics	Quantity	Price / ud.	Total
Boissieries	314	155BS001	---	Default	Default	1	5,066.25 €	5,066.25 €
Boisserie	314	155BS002	---	Default	Default	1	5,037.50 €	5,037.50 €
								Total >> 10,103.75 €



10- CAN I BUY A COMPLETE COMPOSITION?

This is not usual practice, but there are compositions that can be bought as a complete item. Said compositions have a price and the purchase includes the products that appear in the photograph with the default finishes and cloths. In general, the compositions may only be acquired by purchasing the products separately. To do this, click on the Related Products icon and all the products in the composition appear.

The image displays two side-by-side screenshots of a website for 'Mam Interior Diseño, furniture for architects and designers'. Both screenshots show a product listing for a 'BEDROOM' category under 'MODERN' style. The left screenshot shows a grid of four items, each labeled 'Composition' and 'REFERENCE' with a code like '1520001'. The right screenshot shows a similar grid with one item labeled 'Composition' and 'REFERENCE' with code '1520001', and another item labeled 'Composition' with code '1520002'. Both screenshots include a sidebar with categories like 'BEDROOM', 'HALL ENTRANCE', 'OFFICE', 'DINING ROOM', and 'CABINET'. At the bottom of both pages, there is a 'Related Products' section showing additional items such as a 'Bed' and 'Cheval of dressing'.



11- CAN I MAKE PRO FORMA INVOICES FOR MY CLIENTS?

All the product selections made but which you do not wish to confirm (make an order) at the time can be saved as pro formas for retrieval at another time, or they can be sent by mail to another possible client. For any type of action, you must indicate an addressee for the pro forma.

Once you have completed the details, you may print out the pro forma, send it by e-mail or simple save it for later.



12- HOW CAN I MONITOR MY ORDERS AND MY PRO FORMA INVOICES?

In the clients area, there is a section called MY FOLDER. This section lets you see the pro forma invoices and the orders you have made.

The top screenshot shows the 'Order I Registered area' with links for 'Proforma invoices' and 'Orders'. The bottom screenshot shows two separate tables: 'PROFORMA INVOICES' and 'ORDERS', each with columns for Order ID, Date, N° Products, Price, Sent to, Options, and a 'view' link.

Order	Date	N° Products	Price	Sent to	Options
11	03/03/2003	2	5,295.72 €	das (Add)	view load delete

Order	Date	N° Products	Price	Sent to	Options
10	03/03/2003	1	770.00 €	1 (rt)	view print
9	03/03/2003	2	10,102.75 €	2 (qwe)	view print